



COMPANY PROFILE

PT Investasi Hijau Selaras (HIJAU)

GREEN TECHNOLOGY WITHOUT WORRY



ISO 45001
Occupational
Health and Safety
Management
CERTIFIED

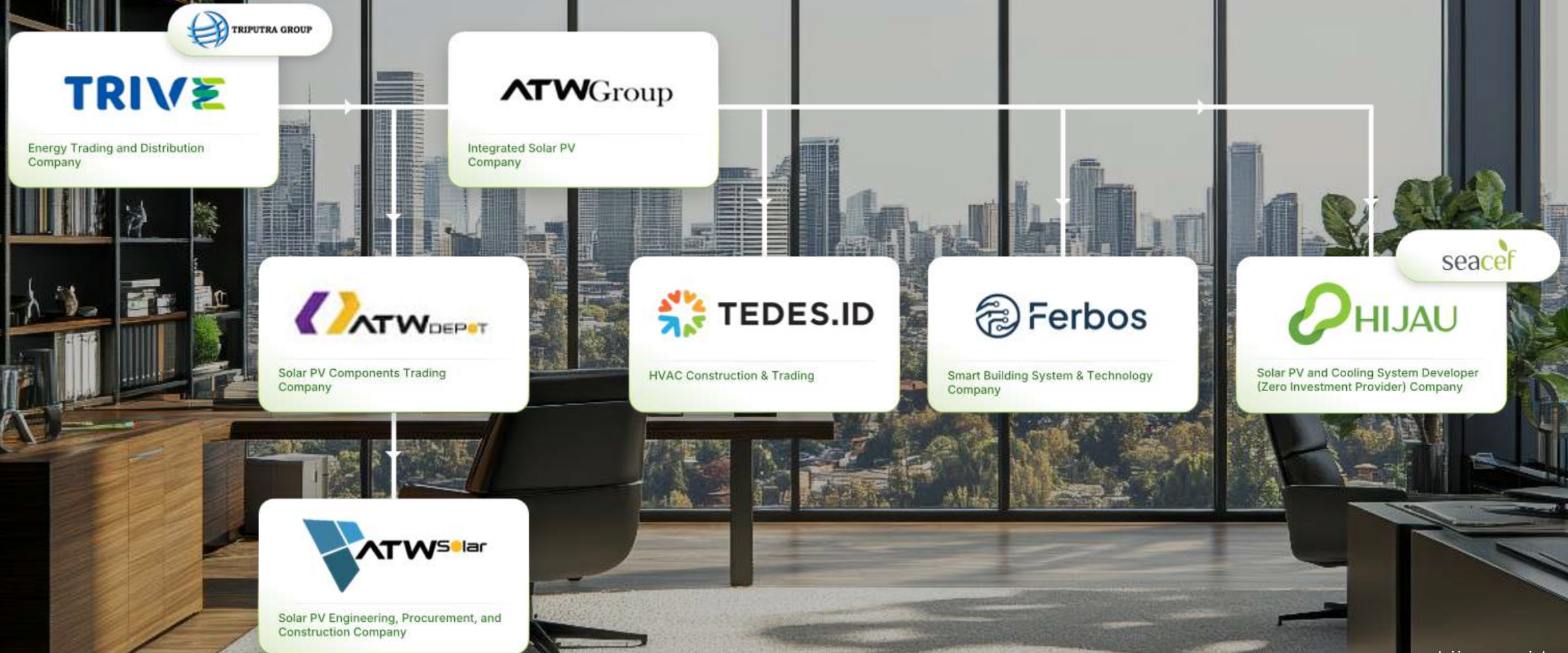
ISO 9001
Quality
Management
Systems
CERTIFIED



www.hijau.co.id

Group Structure

ATW Group aims to provide an Integrated sustainable solutions



Company Milestone

HIJAU envisions **energy independence** for everyone by the power of the sun.

ATW Group officially launched its business, secured a distributorship for REC*, and formed partnerships with SMK Ma'arif (Djarum Foundation), Politeknik Jember, and Prasetya Mulya University.

ATW Group entered the EPC market under ATW Solar, experienced market growth driven by regulatory improvements (MoEMR 13/2019), established a JV partnership with Shizen Energy, and designated HIJAU as the local co-developer.



Setting Up

2017



Partnership

2019-2020



Launched full-fledged operations with a 15 MWp installation under the JV

First Operation

2023

Company Milestone

Moving forward, HIJAU intend to take part in developing sustainable infrastructure through **Cooling-as-a-Service** business

HIJAU (formerly ATW HIJAU) secured its initial funding from SEACEF II and expanded its operations to 4.3 MW in operation, 12 MWp in development, and a 185.4 MWp pipeline under independent management.



Seed Capital
2024

Continue Expanding



Engaged in funding partnerships within the rental business with prominent industry players, Launched Cooling-as-a-Service product.

Scaling Up
2025

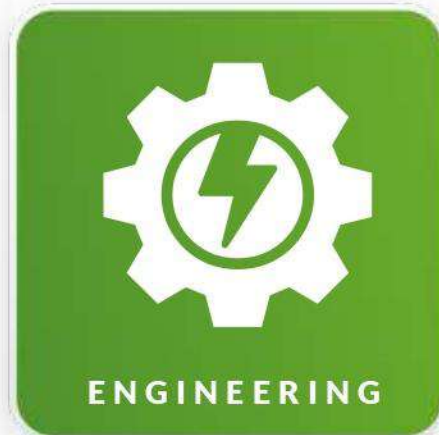


Achieved 35+ MWp of solar photovoltaic capacity installation, secured debt funding from OCBC and expansion of business lines, including the pilot operation of CaaS.



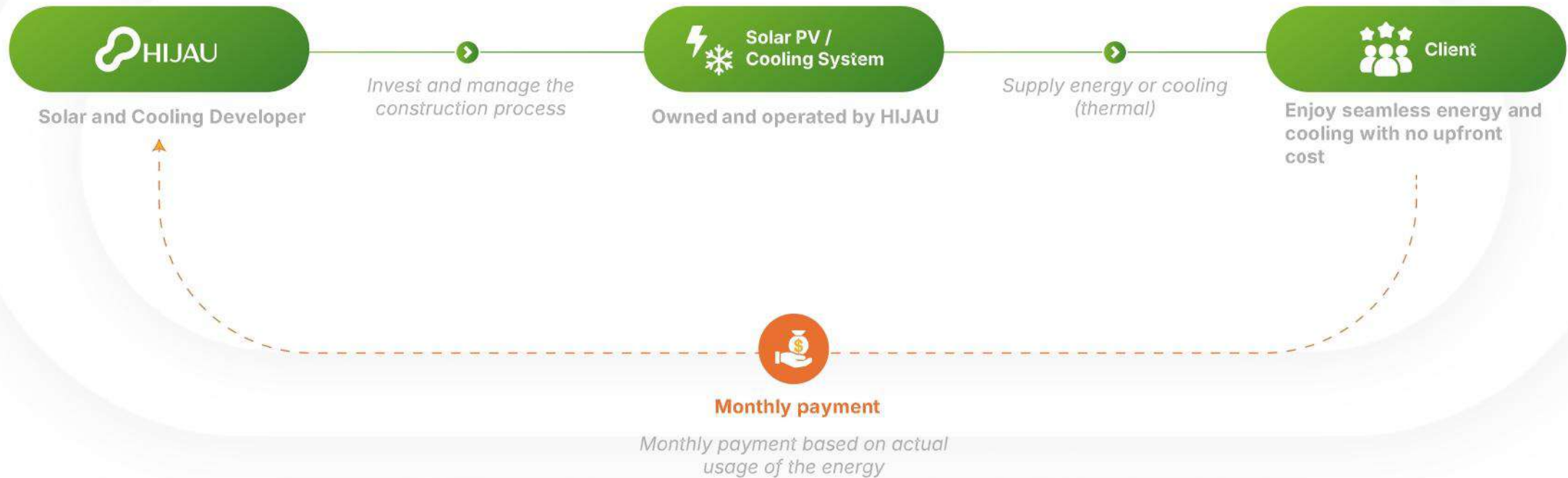
HIJAU Provides Green Technology Without Worry

HIJAU provides commercial-industrial solar
Panel and cooling solutions with priority for



with zero investment scheme

How HIJAU Works: Complete Solution With Zero Investment



Our Service Process : Efficient and Transparent



Preliminary Study & Discussion

We identify your business's energy needs and the best solutions we can provide.

01



Survey & Data Collection

Our team conducts a detailed on-site survey to gather essential data.

02



Review & Discussion of Rental Agreement

We prepare and finalize the contract based on your chosen scheme lease or purchase.

03



Proposal Revision After Survey

The proposal is adjusted based on survey results, including system design and estimated savings.

04



Proposal Review & Negotiation

We discuss the proposal thoroughly to ensure everything matches your requirements.

05



Contract Signing

The contract is signed, and your project is ready to enter the installation phase.

07



Administrative Document Collection

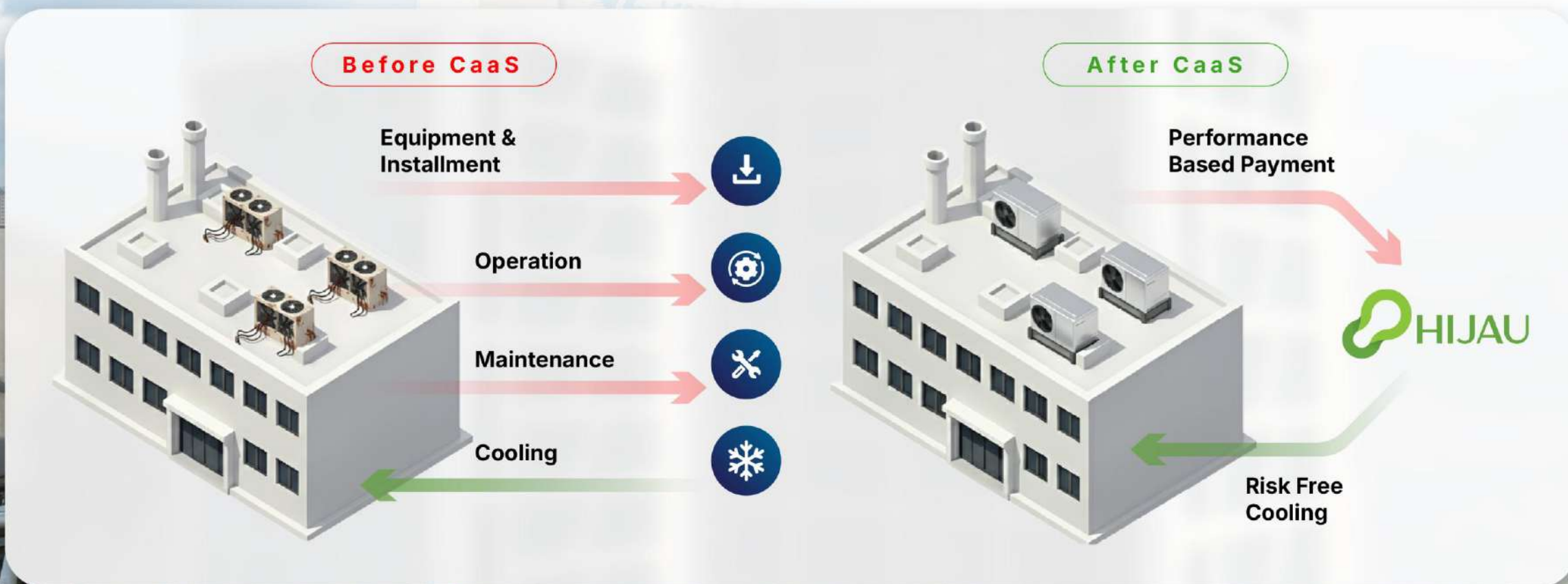
We assist in preparing all required administrative documents.

06

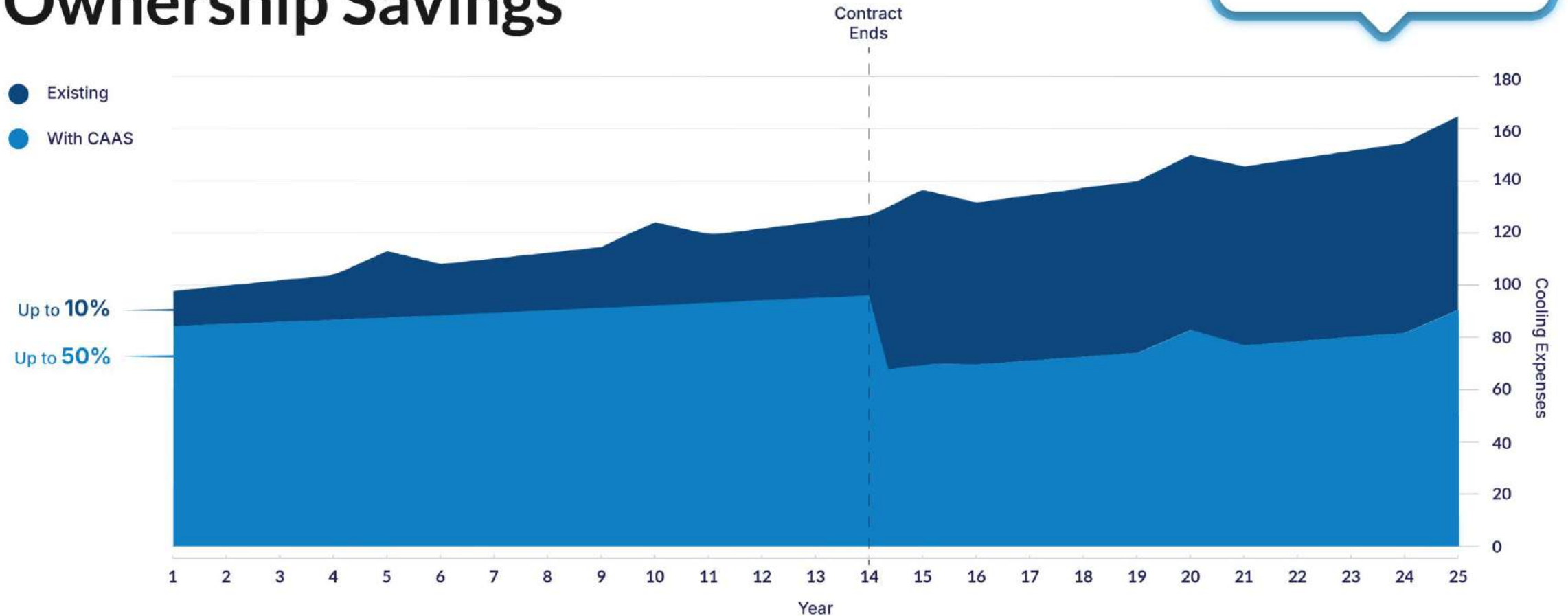
HIJAU's *Worry-free* Clients



How Cooling as a Service (CaaS) work



CaaS Advantage: From Efficiency to 100% Ownership Savings



Cooling as a Service Portfolio

32 TR

Passive and Active Cooling
for Specialty Coffee Roastery

 Tangerang

2000 TR

Efficient Cooling Solution for
a High-Traffic Lifestyle Mall

 Jakarta



SERVICE

Operational Excellence : Control Your Cooling Risks

With **HIJAU**, your cooling system will deliver maximum performance with **minimal energy consumption** and **operational risks**.

OPERATION

Operating with maximum utilities



MAINTENANCE

Periodical maintenance with transparent report





Safety Excellence :

Ensuring Protection for All Stakeholders

We prioritize the safety, security, and satisfaction of all stakeholders by incorporating the following measures



LONGTERM GUARANTEE

We stand by the performance of our cooling systems, guaranteeing their reliability. If our systems fall short of the promised performance, we take full responsibility, even compensating our clients if necessary.



ALL-RISK INSURANCE

We are safeguarding all of our cooling assets with an all-risk insurance, ensuring reliability and peace of mind for all stakeholders.



HIGH STANDARD

We aim for high standards, including SNI and ASHRAE, to ensure that all design, installation, and operational processes comply with recognized national and international benchmarks



TRANSPARENCY

Monitoring Excellence :

Fault Early Detection and Breakdown Prevention

Our system adheres to application on your room and gadget.



KNOWING MORE ABOUT YOUR COMFORTABLE ROOMS

We provide deeper insights into your room comfort to ensure a consistently optimal environment.



KNOW THE ENERGY USAGE OF YOUR COOLING UNITS

We help you monitor and understand the energy usage of your cooling units for better efficiency.



LEARN THE PERFORMANCE PATTERN OF YOUR COOLING UNITS WE ENSURE PRECISE

We analyze performance patterns to ensure precise and reliable cooling system operation.

Cooling as a Service Case Study

Cooling system installation

at TCC Coffee Roastery

Total

32 TR



Overview

Cooling system installation at TCC Coffee Roastery using a combination of VRF and AC Split unit

Challenges

The installation areas are separated (office, dormitory, and security post) with significant distance between them.

Solutions

VRF is installed for the office, while AC Split units serve the other areas to provide a more flexible and cost-efficient cooling setup tailored to distance and operational needs

IoT-integrated system

An AI-driven IoT monitoring system will be implemented for real-time performance tracking, predictive maintenance, and intelligent optimization.

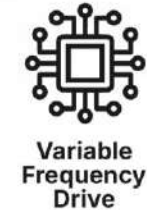
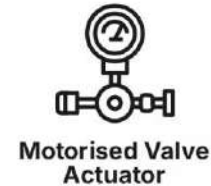
Cloud & Dashboard



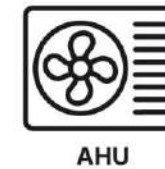
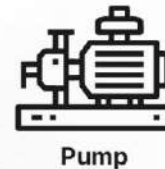
IoT Gateway Controller



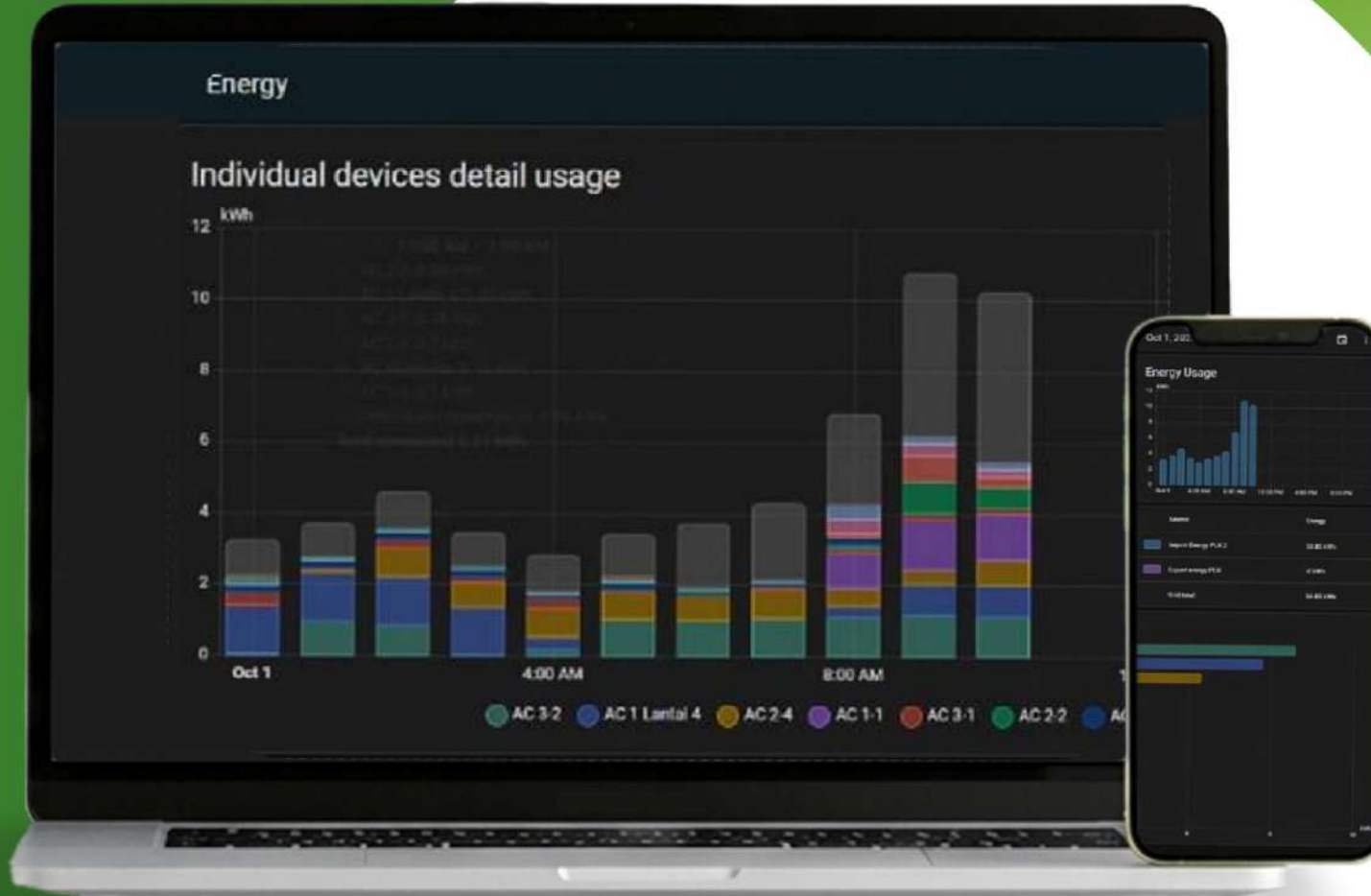
IoT Sensors & Actuators



HVAC Equipment



Smart sensors collect and transmit data to a cloud-based platform, where AI continuously analyzes system performance, predicts potential failures, and detects anomalies before disruptions occur. This AI-integrated IoT system improves operational efficiency, extends equipment lifespan, and reduces energy consumption.



Cooling as a Service

Real-time Monitoring System

We ensure precise and **real-time** data on temperature, flow, and energy usage. This monitoring can be accessed from your **website and mobile app**

Supervisory Board

Antonius Weno

Founder/ President Commissioner

More than 25 years experience in business operations, financial management, and risk management across various industries, including banking and real sectors. Held positions as President Commissioner of PT Buana Finance Tbk, VP Business Development of Mizuho Bank, Director of Astra Sedaya Finance, Director of Atlas Resources, and CEO of Yarra Group.

Universitas Wijayakusuma, BSc in Economics



John Colombo

Country Manager, Clime Capital Management

More than 14 years of professional experience in the fields of renewable energy and mobility sectors. Held positions as Country Director for Asia Power Development Platform (APDP) and Head of Public Policy and Government Affairs for Uber.

University of Minnesota, BSc in Economics

Executive Board

Victor Samuel President Director

More than 10 years experience in business development and sales leadership in the solar PV industry, securing major deals and leading operations across various markets. Demonstrated success in securing significant deals, driving technical and commercial negotiations, and leading strategic partnerships with global companies. Held positions as Country Director for Indonesia and Vietnam, REC Singapore

KTH Stockholm, TU Eindhoven, MSc in Sustainable Energy; ITB, BSc in Engineering Physics



Thio Ariyanto Operational Director

More than 8 years experience in solar sales, engineering, and project management. Proven experience in leading large-scale projects, feasibility studies, and asset management. Held position as senior sales and project manager in Syntek Solar.

TU Delft, MSc in Sustainable Energy; ITB, BSc in Engineering Physics

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Thank You

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