HIJAU

COMPANY PROFILE

PT Investasi Hijau Selaras (HIJAU)

GREEN TECHNOLOGY WITHOUT WORRY

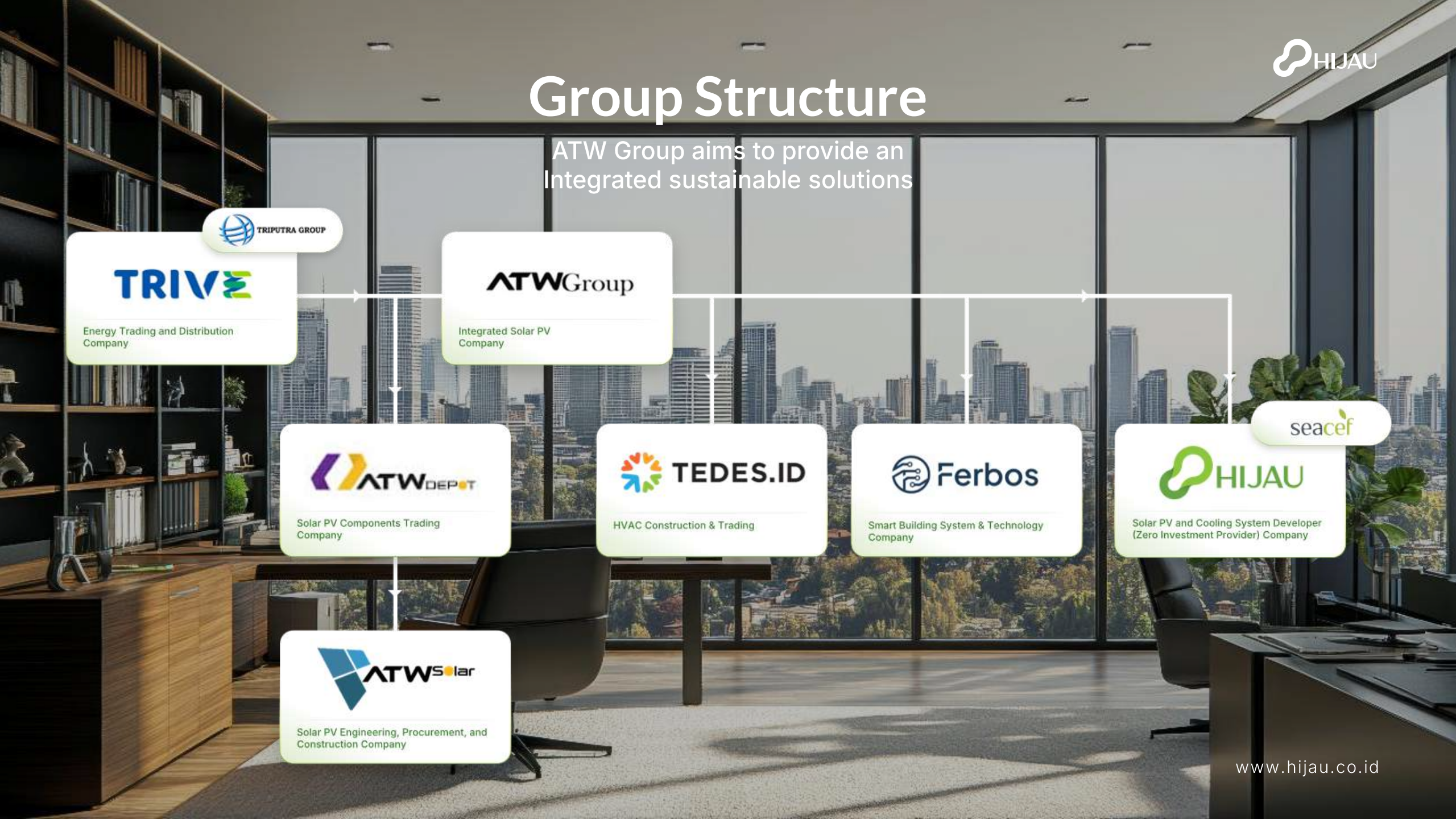
bsi ISO 45001 Occupational Health and Safety Management CERTIFIED ISO 9001 Quality Management Systems CERTIFIED

Certified B Corporation

www.hijau.co.id

Group Structure

ATW Group aims to provide an
Integrated sustainable solutions



Company Milestone

HIJAU envisions energy independence for everyone by the power of the sun.

Setting Up
2017

ATW Group officially launched its business, secured a distributorship for REC*, and formed partnerships with SMK Ma'arif (Djarum Foundation), Politeknik Jember, and Prasetiya Mulya University.

Partnership
2019-2020

ATW Group entered the EPC market under ATW Solar, experienced market growth driven by regulatory improvements (MoEMR 13/2019), established a JV partnership with Shizen Energy, and designated HIJAU as the local co-developer.

First Operation
2023

Launched full-fledged operations with a 15 MWp installation under the JV

Company Milestone

Moving forward, HIJAU intend to take part in developing sustainable infrastructure through Cooling-as-a-Service business

Seed Capital
2024

HIJAU (formerly ATW HIJAU) secured its initial funding from SEACEF II and expanded its operations to 4.3 MW in operation, 12 MWp in development, and a 185.4 MWp pipeline under independent management.

Scaling Up
2025

Achieved 35+ MWp of solar photovoltaic capacity installation, secured debt funding from OCBC and expansion of business lines, including the pilot operation of CaaS.

Continue Expanding

Engaged in funding partnerships within the rental business with prominent industry players, Launched Cooling-as-a-Service product.

HIJAU Provides
Green Technology Without Worry

HIJAU provides commercial-industrial solar
Panel and cooling solutions with priority for

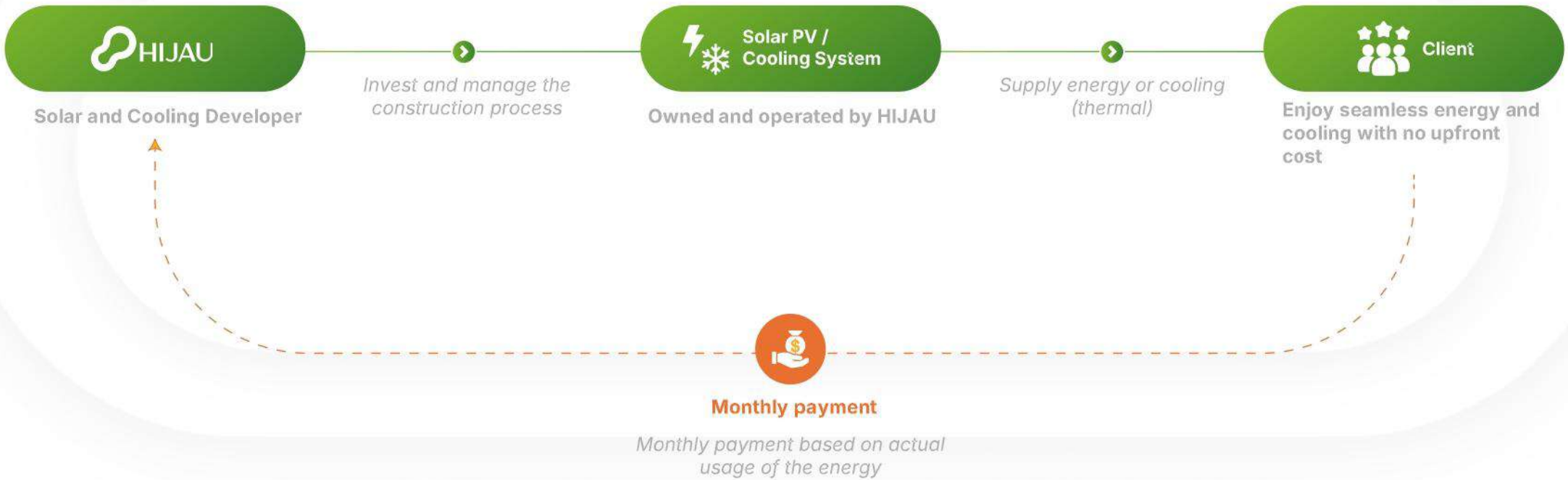
SAFETY

ENGINEERING

SERVICE

with zero investment scheme

How HIJAU Works:
Complete Solution With Zero Investment



HIJAU

Our Service Process :
Efficient and Transparent

01

Preliminary Study & Discussion

We identify your business's energy needs and the best solutions we can provide.

02

Survey & Data Collection

Our team conducts a detailed on-site survey to gather essential data.

03

Proposal Revision After Survey

The proposal is adjusted based on survey results, including system design and estimated savings.

04

Proposal Review & Negotiation

We discuss the proposal thoroughly to ensure everything matches your requirements.

05

Review & Discussion of Rental Agreement

We prepare and finalize the contract based on your chosen scheme lease or purchase.

06

Administrative Document Collection

We assist in preparing all required administrative documents.

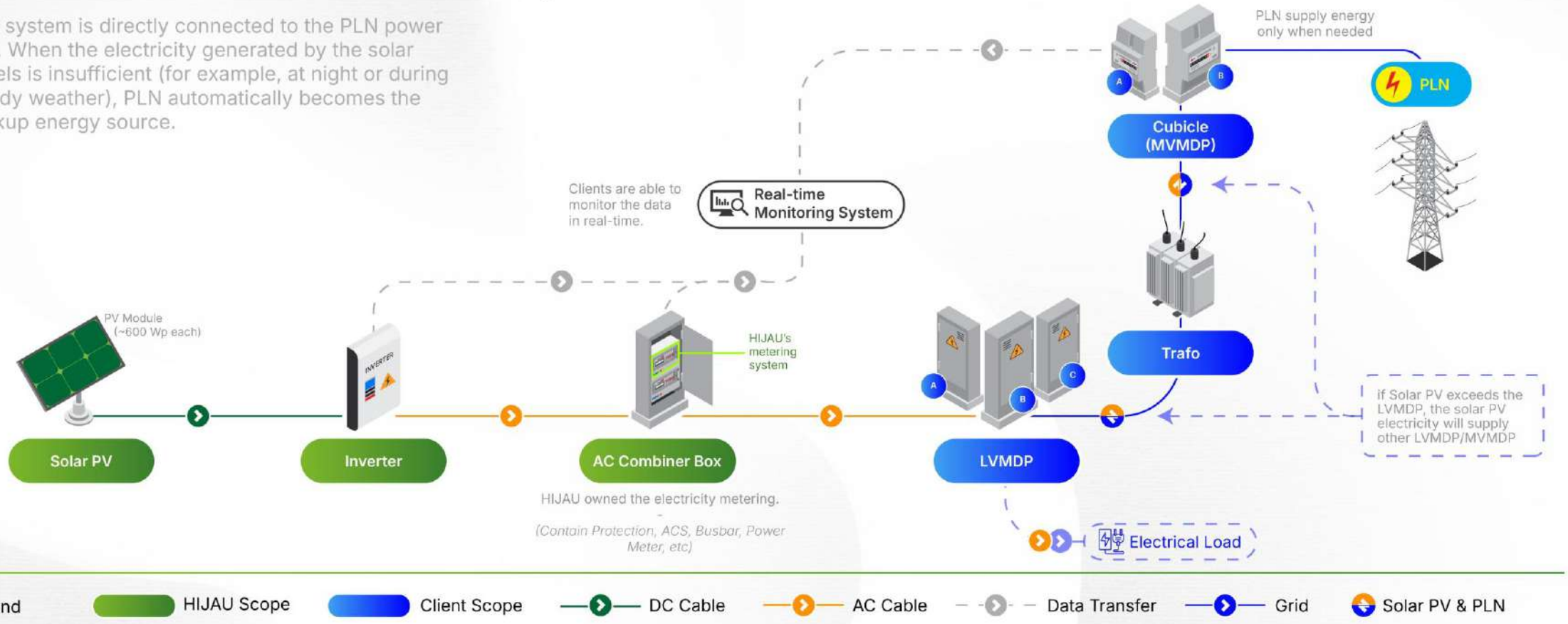
07

Contract Signing

The contract is signed, and your project is ready to enter the installation phase.

How Solar PV Works:
On-Grid Solar PV System

This system is directly connected to the PLN power grid. When the electricity generated by the solar panels is insufficient (for example, at night or during cloudy weather), PLN automatically becomes the backup energy source.



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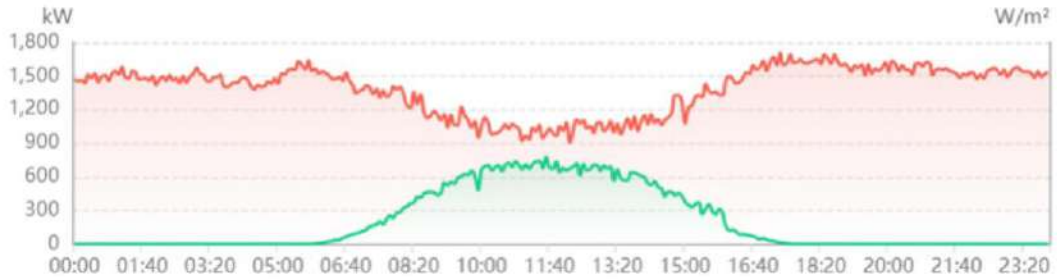
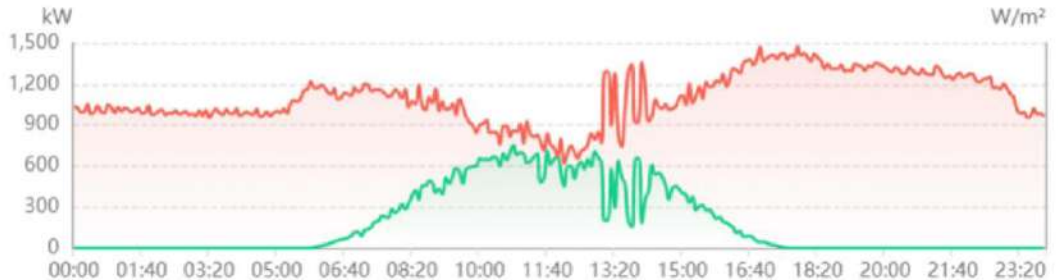
On Grid System Solution:
No-switching, flicker-free solar integration

Our smart inverters enable flicker-free transitions and eliminate switching to maintain power stability during solar fluctuations.



Sunny Day



Rainy Day

Smart inverters in our solar PV system synchronize with the existing grid, enabling a seamless transition when solar output drops due to clouds or rain. As shown in our monitoring graphs, the grid instantly compensates to maintain stable power—**without causing any flicker or requiring any switching.**

HIJAU

HIJAU's *Worry-free* Clients

www.hijau.co.id

Solar as a Service Portfolio

PT Hyundai Motor Manufacturing Indonesia

Sector: Automotive

Total

9.850 kWp

Solar PV

HIJAU

Solar as a Service Portfolio

PT CJ Feed & Care

Sector: Livestock Feed

Overview

Rooftop solar installations across 4 factories in Lampung, Serang, Semarang, and Jombang to reduce carbon emission and achieved savings.

Challenges

Dusty conditions from livestock machinery emissions required systems designed for durability and consistent performance.

Solutions

Integrated real-time monitoring systems to ensure optimal performance and minimize the impact of dust accumulation.

Total

3,490 kwp

Solar PV

Solar as a Service Case Study

PT HLI Green Power

Sector: EV Battery

Overview

Solar installations for Korean Global EV Battery Factory with over 7 MWp Solar PV capacity including existing canopy.

Challenges

Adheres to strict HSE standards and operate machines that are highly sensitive to electrical quality and require uninterrupted power supply.

Solutions

HSE compliance is strictly monitored throughout the execution and the interconnection process is done under 4 hours.

Total

7,144 kwp

Solar PV

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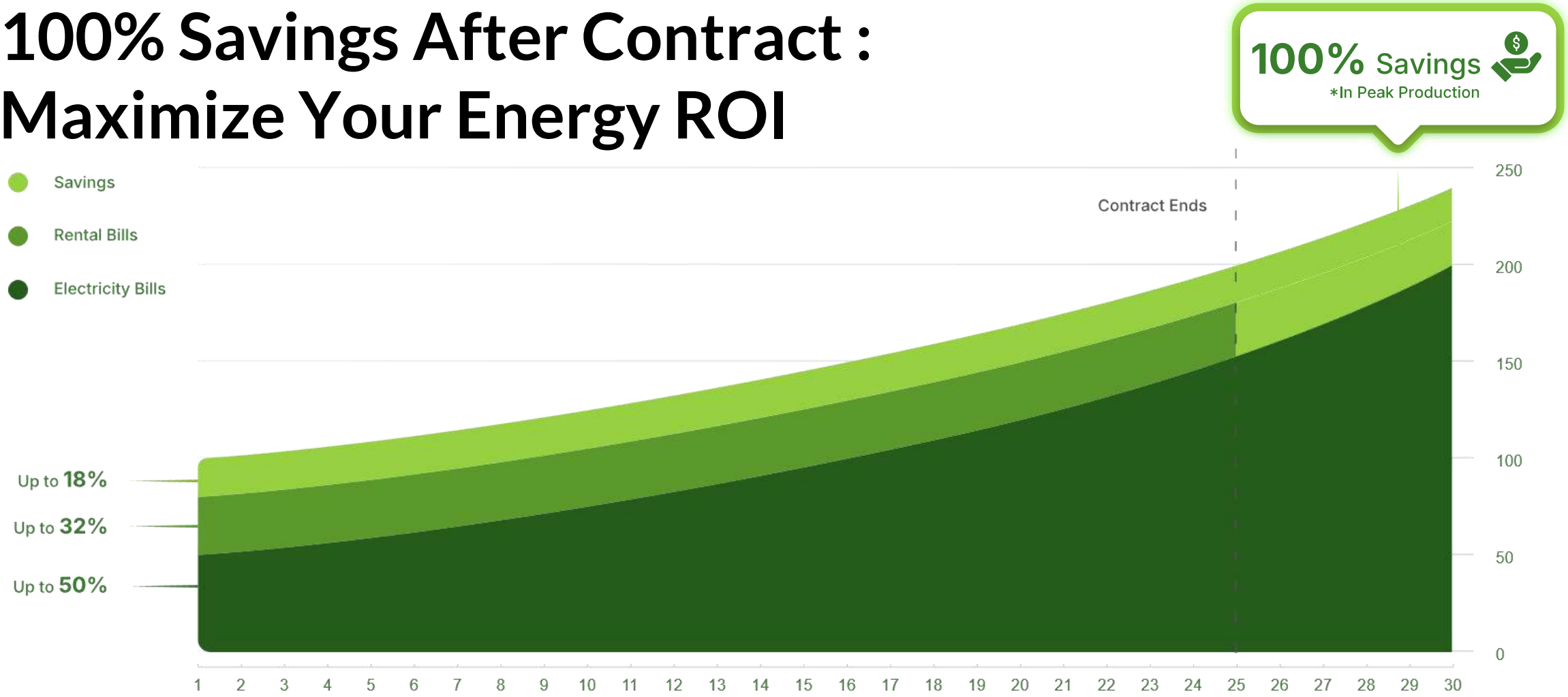
Financial Excellence:

100% Savings After Contract : Maximize Your Energy ROI



Solar as a Service Portfolio

Client List for Zero Investment Scheme

Project Code	Size (MWp)	Size (MWAC)	Signing Month
CJ Feed & Care Lampung	0.77	0.74	Sep-23
CJ Feed & Care Serang	0.98	0.58	Sep-23
CJ Feed & Care Semarang	0.98	0.74	Sep-23
CJ Feed & Care Jombang	0.77	0.58	Sep-23
Lippo Cikarang Phase 1	0.77	0.55	Jan-24
Dharma Polimetal Tbk.	3.65	2.80	Mar-24
Setia Kawan Makmur Sejahtera	1.59	1.27	May-24

Project Code	Size (MWp)	Size (MWAC)	Signing Month
Wijaya Triutama Plywood Industri	0.68	0.52	Jun-24
Lippo Mall Plaza Batu	0.37	0.28	Jul-24
Lippo Mall Cikarang Phase 2	0.30	0.23	Jul-24
Lippo Mall Kramat Jati	0.46	0.35	Jul-24
Wintai Garment	0.78	0.58	Sep-24
Pakoakuina Phase 2	0.54	0.40	Oct-24
Inkoasku Phase 2	0.37	0.17	Oct-24

Project Code	Size (MWp)	Size (MWAC)	Signing Month
Combiphar	0.60	0.46	Nov-24
Dharma Controlcable Indonesia	0.15	0.12	Nov-24
Mitra Saruta Indonesia	3.00	2.25	Nov-24
HLI Green Power	7.14	5.40	Nov-24
Alkindo Naratama	0.45	0.32	Dec-24
Alfa Polimer Indonesia	0.31	0.23	Dec-24

Solar as a Service Portfolio

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Client List for *Zero Investment Scheme*

Project Code	Size (MWp)	Size (MWAC)	Signing Month
Ecopaper Phase 2	1.91	1.45	Dec-24
Inkasa Jaya Aluminium	1.97	1.47	Dec-24
Pei Hai Internasional Wiratama Indonesia	1.52	1.13	Mar-25
Han Young Indonesia	0.60	0.44	May-25
APL Surabaya	0.20	0.15	Jun-25
Satoria Group	3.27	3.15	Aug-25

Project Code	Size (MWp)	Size (MWAC)	Signing Month
SOHO Industri Pharmasi Phase 2	0.09	0.07	Sep-25
Parit Padang Global Phase 2	0.26	0.20	Sep-25
Niaga Sejahtera Plastic Industri	0.77	0.58	Sep-25
Long Rich Indonesia	2.56	1.95	Sep-25
Argo Pantes Tbk	0.58	0.45	Okt-25
Timatex	0.40	0.30	Apr-26

Project Code	Size (MWp)	Size (MWAC)	Signing Month
Damatex	2.26	1.75	Apr-26
Kamaltex	1.24	0.95	Apr-26
JS Corp Boyolali Indonesia	0.82	0.67	Apr-26
GRC Board Citereup	0.52	0.43	Apr-26
GRC Board Jombang	0.64	0.50	Apr-26
TOTAL	**44.26**	**34.20**	

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Solar as a Service

Real-time Monitoring System

We ensure precise and real-time data on energy yield, carbon reduction, and alarms. This monitoring can be accessed from website and mobile app

HIJAU

ENGINEERING

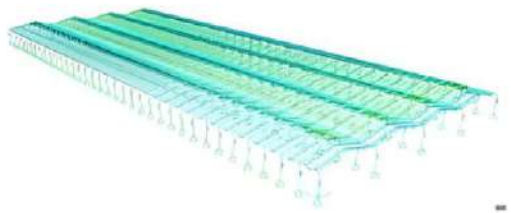
Engineering Excellence :

International Standards, Expertise, and Certifications

With over 40 MWp of photovoltaic installations and engineers with **10+ years of PV experience**, and backed by **professional certifications,** our team ensures the highest standards in every project.

DESIGN EXCELLENCE

Tailored design based on site condition that also make sure that the system is reliable



STRUCTURAL INTEGRITY ASSESSMENT

We ensure our clients' structures are robust enough to support the solar PV system by conducting thorough simulations and evaluations.

Trinasolar SUNGROW Clean power for all

BloombergNEF HUAWEI

ONLY USE TIER-1 COMPONENT

We are committed to using only Tier-1 components manufactured by globally established suppliers with proven track records.

Safety Excellence :

Minimizing Risks in Installation & Maintenance

Our system **adheres to HSE and compliance standards to minimize incidents and client asset** damage during both installation and operational maintenance.

DOUBLE ELECTRICAL PROTECTION SYSTEM

Double breaker protection system before interconnecting the PV system to the client's system.

ANTI-CORROSIVE STEEL WALKWAY

Ensures all PV panels are accessible through a durable, anti-corrosive walkway, eliminating the need to step directly on the roof, which reduces the risk of leakage.

FULL COVERAGE SAFETY LINE

Permanent Horizontal Lifeline Systems are installed along designated walkways and work areas across rooftops with Solar PV systems to control fall risks and ensure safe working at height during inspection, operation, and maintenance activities.

Service Excellence :

Ensuring Protection for All Stakeholders

We prioritize the security and satisfaction of all stakeholders by ensuring these points :

PERFORMANCE GUARANTEE

We stand by the performance of our solar PV systems, guaranteeing their reliability. If our systems fall short of the promised performance, we take full responsibility, even compensating our clients if necessary.

ALL-RISK INSURANCE

We are safeguarding all of our solar PV assets with an all-risk insurance, ensuring reliability and peace of mind for all stakeholders.

GOVERNMENT COMPLIANCE

Our system is designed to ensuring compliance at every stage. By strictly following these regulations, we minimize risks, protect all stakeholder assets, and maintain operational reliability.

Supervisory Board

Antonius Weno

Founder/ President Commissioner

More than 25 years experience in business operations, financial management, and risk management across various industries, including banking and real sectors. Held positions as President Commissioner of PT Buana Finance Tbk, VP Business Development of Mizuho Bank, Director of Astra Sedaya Finance, Director of Atlas Resources, and CEO of Yarra Group.

***Universitas Wijayakusuma**, BSc in Economics*

John Colombo

Country Manager, Clime Capital Management

More than 14 years of professional experience in the fields of renewable energy and mobility sectors. Held positions as Country Director for Asia Power Development Platform (APDP) and Head of Public Policy and Government Affairs for Uber.

***University of Minnesota**, BSc in Economics*

Executive Board

Victor Samuel — President Director

More than 10 years experience in business development and sales leadership in the solar PV industry, securing major deals and leading operations across various markets. Demonstrated success in securing significant deals, driving technical and commercial negotiations, and leading strategic partnerships with global companies. Held positions as Country Director for Indonesia and Vietnam, REC Singapore

***KTH Stockholm, TU Eindhoven, MSc in Sustainable Energy**; ITB, BSc in Engineering Physics*

Thio Ariyanto — Operational Director

More than 8 years experience in solar sales, engineering, and project management. Proven experience in leading large-scale projects, feasibility studies, and asset management. Held position as senior sales and project manager in Syntek Solar.

***TU Delft, MSc in Sustainable Energy**; ITB, BSc in Engineering Physics*

Contact Us

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Thank You

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